

# SkyBook Global

**Delivering Expertise** 

Travel & Hospitality BPO | Digital | IT Service

## **About Us**

SkyBook Global is a leading Travel outsourcing and consulting company, specializing in travel operations, finance & accounting, digital marketing, and IT services. As a subsidiary of Nucore Software Solutions (Developer of TRAACS – a leading travel back office software), we leverage deep industry expertise to provide tailormade solutions that optimize business operations, reduce costs, and drive profitability.

Our team consists of experienced professionals with hands-on expertise in the travel and aviation industry, ensuring that businesses get high-quality, cost-effective outsourcing solutions with unmatched efficiency.



## **Our Journey**

A Timeline of Growth & Achievement

2021

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SkyBook Global began operations in India with a small team of four members, focusing on the Qatar market by providing Accounting and Marketing Services to travel businesses.

2022



SkyBook's success led to an expansion to 30 team members, extending its market presence across the GCC region. The company participated in the prestigious ATM 2022 and proudly served more than 50 customers.

2023



With a rapidly growing customer base of 100+ clients, SkyBook Global expanded its reach to the UK & African markets. To support this growth, we established our second delivery centre in India, marking a significant milestone in operational expansion.

2024

SkyBook's customer portfolio expanded to 190 clients across 13 countries. The company opened a Regional Office in Qatar and a Regional Sales Representative Office in Spain, extending our network across Europe and Latin America. This year solidified SkyBook Global as a truly global partner.

## **Our Services**

**SkyBook Global** provides expert travel outsourcing services, including travel operations, finance & accounting, digital marketing, and IT solutions. We help travel businesses streamline processes, reduce costs, and enhance efficiency with tailored support in back-office operations, customer service, and technology-driven solutions.



Travel Contact Centre & Operations Support



Accounting & Financial Services for Travel & Airline Companies



Digital Marketing & Branding for Travel Businesses



IT & Consulting Services

## 1 Travel Contact Centre & Operations Support

We provide end-to-end Contact Centre and Operational support for travel agencies, Airlines, OTAs, DMCs Corporate travel businesses and Travel Technology Companies enabling them to streamline operations and focus on business growth.

### Our Key Services:

Ticketing & Post-Ticketing
Assistance

Holiday & Leisure Travel Management

Visa Processing & Assistance (Inbound & Outbound)

**OTA Back-Office Support** 

Corporate Travel Inquiry
Management

Social Media & Email Inquiry Handling

24/7 Omni-Channel Customer Support

Refund & Dispute Resolution

Fare Filing & Pricing Management

### 2 Accounting & Financial Services for Travel & Airline Companies

We specialize in industry-specific accounting, ensuring accuracy, compliance, and profitability for travel, Airlines and corporate travel businesses.

## Travel Accounting Services **Airline Cost Accounting** Airline Revenue Accounting **Accounts Payable Payroll Processing** & Receivables Management Tax Filing & **Accounts Supervision External Audit Support** Year-End Financial Support Financial Reporting & Analysis

**Internal Auditing** 

Business Travel Audit & Compliance

**Budgeting & Forecasting** 

### **Reconciliation Services**

SkyBook Global provides a comprehensive reconciliation process for Travel Companies and Airlines ensuring accurate financial records and eliminating discrepancies.

### Our Reconciliation Services Include:

Airline Supplier Reconciliation	Non-Air Supplier Reconciliation
Bank Reconciliation	Corporate Credit Card Reconciliation
Point of Sales (POS) & Payment Gateway Reconciliation	Inter-Company & Inter-Branch Reconciliation
IATA-BSP Reconciliation	Refund & Cancellation Reconciliations
Commission Reconciliations	

### Key Benefits of Our Accounting & Reconciliation Services:

Error-Free Transactions	Fraud Prevention
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Financial Accuracy	Improved Cash Flow Management

## 3 Digital Marketing & Branding for Travel Businesses

We help travel and Airline Companies grow their online presence with targeted SEO, social media marketing, and digital advertising strategies.

### Our Digital Solutions:

Social Media Marketing & Management

Google Ads & PPC Campaigns

SEO, SEM, SMS & Email Marketing

Branding & Graphic Designing

Website Development

Data-Driven Marketing
Strategies for Travel Businesses

Video Marketing

Influencer Marketing



## 4 IT & Consulting Services

At Skybook Global, we provide specialized IT and consulting services tailored for industry, ensuring smooth technology adoption, compliance, and operational efficiency.

**Travel Technology Consulting** 

**Client Onboarding Services** 

Travel Back-Office Implementations

PCI DSS Compliance for Travel Agencies

**IATA Accreditation Assistance** 

**Email Data Migration** 

Domain Reputation Management



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We empower travel businesses with innovative, cost-effective, and scalable solutions. Our expertise in travel technology and operations helps companies optimize workflows, enhance customer experience, and achieve long-term growth. By leveraging automation, industry best practices, and a skilled global team, we enable businesses to focus on their core competencies while reducing overhead costs.



### Our Process:

## **How We Work**

At Skybook Global, we follow a structured approach to ensure seamless service delivery, efficiency, and continuous improvement.



### **Security & Data Protection Measures**

At Skybook Global, we prioritize the confidentiality, integrity, and security of your data through robust protection protocols and compliance measures.

### Our key security measures include



## Our Global Presence

We operate across India, GCC and Europe providing customized business solutions to leading travel entities, enterprises, and start-ups.







### **India Address**

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# SkyBook Global

Powering the Future of Travel Business!

